

PROJECT ENGINEER



LET'S JOIN US TODAY

Due to a promotion in our team, we are hiring another Business Development Manager to take over a mix of existing accounts and new sales territory. To excel in this role you should be an active listener, have a compelling sales personality, and a hunger to chase and close new business from cold calls and inbound warm leads.

Project Engineer Job Responsibilities:

- Completes engineering projects by organizing and controlling project elements.
- Develops project objectives by reviewing project proposals and plans and conferring with management.
- Determines project responsibilities by identifying project phases and elements, assigning personnel to phases and elements, and reviewing bids from contractors.
- Determines project specifications by studying product design, customer requirements, and performance standards.
- Completes technical studies and prepares cost estimates.
- Confirms product performance by designing and conducting tests.
- Determines project schedule by studying project plan and specifications, calculating time requirements, and sequencing project elements.
- Maintains project schedule by monitoring project progress, coordinating activities, and resolving problems.
- Controls project plan by reviewing design, specifications, and plan, scheduling changes, and recommending actions.
- Controls project costs by approving expenditures and administering contractor contracts.
- Prepares project status reports by collecting, analyzing, and summarizing information and trends; recommending actions.
- Maintains safe and clean working environment by enforcing procedures, rules, and regulations.
- Maintains project data base by writing computer programs; entering and backing up data.
- Maintains product and company reputation by complying with federal and state regulations.
- Contributes to team effort by accomplishing related results as needed.

Business Development Manager Requirements:

- Bachelor's degree in ME engineering or related field.
- Experience in ME engineering or related field.
- Strong communication skills and IT fluency.
- Ability to manage complex projects and multi-task.
- Excellent organizational skills.
- Comfortable using a computer for various tasks.